

RETAIL SECTOR

Enhancing Connectivity: Strategic Network Upgrade for a Global Retailer



Establishing a future-proof, scalable network to support international growth, ensure operational continuity, and enable high street expansion.

CLIENT CHALLENGE:**Moving to a Future-Proof Network with Zero Disruption**

A leading global retailer, operating in 17 countries with a turnover exceeding £10 billion, needed to transition from a legacy network to a modern infrastructure that could deliver improved performance, scalability, and reliability.

With ambitious plans for continued expansion, the client required a robust network capable of supporting intensive retail operations, improving efficiency, and enabling future growth.

This large-scale two-year rollout presented significant challenges, including complex logistics, multiple third-party vendors, and the need to maintain uninterrupted operations across hundreds of active retail locations.

CLIENT NEED:**A Partner with Proven Expertise in Complex IT Infrastructure and Business Continuity**

Saros Consulting was selected for its extensive experience delivering large-scale IT infrastructure transformation projects under challenging conditions.

Renowned for meticulous planning, vendor management, and ensuring operational resilience, Saros was uniquely positioned to manage this global network upgrade while maintaining business continuity across all sites.

SAROS CONSULTING APPROACH:**Meticulous, Cost-Effective Planning and Strategic Execution**

Saros Consulting delivered a phased, strategically managed rollout to ensure high performance and minimal disruption. The approach included:

- Conducting rigorous testing protocols, including failover and fail-back scenarios, to safeguard business operations.
- Developing detailed migration plans tailored for each store to minimise downtime and operational impact.
- Actively managing multiple third-party vendors to optimise cost, coordinate schedules, and ensure timely execution.
- Progressing through Proof of Concept (PoC) and Pilot stages, refining processes and applying lessons learned before full deployment.
- Implementing a centralised project management structure to maintain consistency, governance, and communication across 17 countries.

SAROS CONSULTING DELIVERY

Meticulous, Cost-Effective Planning and Strategic Execution

Through methodical planning and disciplined execution, Saros ensured that the project advanced strategically, setting a benchmark for subsequent phases of the rollout.

Key outcomes from the initial implementation included:

- Migration of nearly 500 sites, including retail stores, supply chain hubs, offices, and data centres, to the new SD-WAN infrastructure.
- A 96% success rate in store migrations, achieved through precise planning and continuous process optimisation.
- Significant cost savings through proactive vendor negotiation and oversight.
- Establishment of a scalable, efficient network ready to support ongoing business expansion.

THE OUTCOME:

Modern IT Infrastructure Supporting Retail Growth and Operational Excellence

With hundreds of sites connected across 17 countries, the project delivered measurable improvements in performance, stability, and scalability.

Saros's disciplined approach, focus on operational continuity, and strong stakeholder collaboration earned high praise from both local store teams and senior technology leaders.

The retailer is now equipped with a modern, reliable, and future-ready network that underpins its continued growth and commitment to operational excellence.

Saros Capabilities & Expertise

- Large-scale IT infrastructure upgrades
- Phased project execution (PoC, Pilot, and deployment)
- Failover testing and business continuity planning
- Vendor management and cost optimisation



IT Strategy

We create IT strategies aligned with your business goals, with clear deliverables and timelines. Strategy is the foundation of our work.



IT Delivery

We simplify regulatory complexity, ensure best practices, and reduce risk while keeping you compliant with laws on data protection, accountability, retention, disaster recovery, and more.



IT Governance

Our experts turn strategy into results through consulting and structured project management, empowering your team, driving progress, and meeting every milestone.

We Make The Complex Simple

Contact us today:

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SAROS