

# M&A Consulting and Project Management



**Without the right approach, mergers and acquisitions can often strain IT systems, disrupt operations, and create alignment issues. With a laser focus on due diligence, comprehensive operational and technical integration, and strict security compliance, our consultants and project managers work closely with you to ensure smooth transitions and safeguard your business continuity throughout complex deals.**

## Maximise Synergy and Minimise Disruption in IT Integrations

Mergers and acquisitions bring significant opportunities but pose considerable risks, particularly in IT integration. Without the right strategic guidance and careful planning, businesses can face delays, operational chaos and revenue losses. Deal value can be dramatically impacted, and long-term impacts can be detrimental to future success.

Saros Consulting offers specialised M&A advisory services focused on IT due diligence, early post-merger integration planning, and coordinated IT consolidation. With independent expertise and an agile task force, we work with you pre- and post-merger to minimise risks, maximise synergies and ensure your transactions deliver their intended value.

**We help you navigate IT and organisational complexities, ensuring seamless and value-driven integration.**

## IT Due Diligence

Merging IT environments during an M&A can present compatibility issues, redundant systems, and data integrity concerns. **At Saros Consulting, we conduct thorough and independent IT due diligence to identify potential gaps, risks, and opportunities across both organisations. We also help design Strategic Transition Operating models and set up Integration Management offices.**

Our approach includes creating strategic integration plans that address these challenges and ensure systems, applications, and data are seamlessly combined without disrupting operations. We help assess current IT infrastructures and contracts, define detailed integration roadmaps, and recommend best-fit vendors for a smooth and successful merger.

## Driving Operational Synergy

If not managed carefully, M&A activities can create uncertainty and operational disruption. Saros Consulting works with your leadership and teams to plan for business continuity throughout the transaction. We guide you in establishing communication strategies, aligning stakeholders, and implementing phased transitions to minimise disruptions and maintain operational stability, even during significant organisational changes.

**As experts in change management, we take an empathetic approach and are equipped to uncover hidden points of friction and address them before they arise.** We also help with business process reengineering and design workflows and processes that consolidate operations across two entities for optimum performance.

## Successful Data Integration

Seamless data migration is critical during M&As but fraught with risks like data loss, corruption, or unauthorised access. Saros Consulting offers advisory on planning and executing secure data migrations that integrate across entities whilst maintaining data integrity and regulatory compliance.

We provide strategic oversight on data governance, mapping, and validation processes, ensuring that your data assets are effectively transferred and aligned with your new business structure. With expertise in cloud and data centre infrastructure, we are well-equipped to guide you on hybrid, on-prem or cloud strategies and migration. We ensure that your underlying IT infrastructure is optimised to handle the increased data flow, scalability, and performance demands post-merger. We minimise downtime and mitigate disruptions during the migration process by addressing potential bottlenecks and ensuring compatibility between legacy systems and new platforms.

## Effective Governance Frameworks

Establishing clear IT governance structures during an M&A is crucial to avoid confusion, misaligned priorities, and conflicting decisions. Integrating two organisations often means blending different governance models, hierarchies, and decision-making processes.

We provide guidance on designing effective governance frameworks that promote clarity. We advise establishing joint committees, redefining roles, and ensuring alignment between IT and business leaders across both organisations to facilitate a smooth governance transition. Our expertise in developing PMOs and ITSM frameworks provides an in-depth understanding and allows for hands-on guidance in delivering the right governance models to improve IT management and increase value from a merger's IT investments.

## How We Can Help You

The IT components of an M&A are often the most complex and critical to the overall success of the deal. Saros Consulting focuses on the strategic IT aspects of M&A, from due diligence and integration planning to governance and risk management. We provide independent advice on navigating the IT and organisational complexities, ensuring that your integration is seamless and value-driven. Our expertise ensures that your IT systems are seamlessly aligned, secure, and fully integrated, enabling your organisation to realise the full value of the merger while minimising disruption and maximising operational efficiency.

## Why Choose Saros for Your M&A Success:

- Specialised advisory in IT due diligence and integration planning.
- Strategic focus on mitigating risks while maximising M&A value.
- Proven expertise in managing complex, multi-system environments.
- Vendor-independent guidance for optimal solutions and smooth transitions.

## Want to learn more about our expert M&A solutions?

Contact us today:  
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